

## **Minutes of a Special Meeting of the Executive Committee**

The Executive Committee of the McLean County Board met on Tuesday, November 16, 2010, at 8:50 a.m. in Room 400 of the Government Center, 115 E. Washington Street, Bloomington, Illinois.

Members Present: Chairman Sorensen, Members Owens, Bostic, Gordon, Butler, Hoselton, Rackauskas and Segobiano

Members Absent: None

Other Members Present: None

Staff Present: Mr. Terry Lindberg, County Administrator; Mr. Bill Wasson, Assistant County Administrator; and Ms. Judith LaCasse, Recording Secretary

Department Heads/  
Elected Officials Present: Mr. Craig Nelson, Director, Information Technologies

Others Present: Ms. Dorothy Lockard, Dietrich Lockard Group

Chairman Sorensen called the meeting to order at 8:50 a.m.

Chairman Sorensen presented a request for approval of the Voice Over IP Telephone System Proposal, which was tabled at the November 9<sup>th</sup> Executive Committee meeting. He noted that Mr. Lindberg distributed an updated handout and is available to provide comments regarding the specific questions that the Executive Committee had. Chairman Sorensen noted that Mr. Nelson and Ms. Dorothy Lockard from the Dietrich Lockard Group are available to answer any questions.

Chairman Sorensen called for a motion on the requests.

Motion by Owens/Segobiano to Recommend Approval of the Voice Over IP Telephone System Proposal – Information Technologies.

Mr. Lindberg stated that there were three areas that needed further clarification and correction, namely:

1. Correct Page 5 of the original handout;
2. Explain pages 32 and 33 of the contract;
3. Clarify the five and 10-year cash flows.

Mr. Lindberg stated that Page 5 and the five and 10-year cash flow are based on taking the proposals we have and converting them to “apples to apples” comparisons with each other and with the County’s current Centrex provider. He noted that all of those will tie together. Mr. Lindberg noted that the comparisons were done and the best and

cheapest company was selected. Mr. Lindberg explained that the final numbers on pages 32 and 33 are different than those comparison numbers because they represent the actual proposal from that firm.

Mr. Lindberg reviewed the updated handout. He stated that the first thing on the handout is the “apples to apples” comparison between Morris and Tech Electronics, which were the two finalists on the proposals and those numbers are made to be direct comparisons.

Mr. Lindberg reviewed the Net Cash Flow sheets. He noted that these tie out, again, with the “apples to apples” basis. The important thing is that the total ten year cash flow with the Mitel is \$1,383,753 as compared to the Centrex figure, which is almost \$2.5 million. Mr. Lindberg added that those cash flow numbers represent the two-line graph.

Mr. Lindberg advised that the number in the contract is different than these figures because we are taking the “apples to apples” number and showing the adjustments in it to get to the final total.

Mr. Nelson stated that the final contract price is \$647,298.

Chairman Sorensen called for a vote on the motion.

Motion carried.

Ms. Bette Rackauskas, Chairman, Justice Committee, presented a request for approval of an Emergency Appropriation Ordinance Amending the McLean County Fiscal Year 2010 Combined Annual Appropriation and Budget Ordinance, Court Services Department 0022.

Motion by Rackauskas/Owens to Recommend Approval of  
an Emergency Appropriation Ordinance Amending the  
McLean County Fiscal Year 2010 Combined Annual  
Appropriation and Budget Ordinance, Court Services  
Department 0022.

Motion carried.

There being nothing further to come before the Committee at this time, Chairman Sorensen adjourned the meeting at 8:58 a.m.

Respectfully Submitted,

Judith A. LaCasse  
Recording Secretary